



TVA | The Legal Outsourcing Network[®]

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Consider it done.

Taran Virtual Associates (“TVA”) is *The Legal Outsourcing Network*[®]. Our clients are lawyers in law firms, corporations and government who maximize profitability by outsourcing research, drafting, document review, due diligence, discoveries and court appearances to our network of contract lawyers on a flexible task-by-task basis. Since 1997, TVA has brought outsourcing to the practice of over 1,200 lawyers.

Maximize your company’s profitability and increase the pleasure you derive from practicing law by delegating work to our expanding network of lawyers. Our hourly rates are deliberately set below market allowing you to control costs when outsourced work does not require your usual outside counsel. You will gain the flexibility to focus your efforts on the tasks you enjoy and make more productive use of your time.

The Legal Outsourcing Network[®] consists of over 90 lawyers ranging from a 1965 year of call to new calls who possess expertise in virtually every area of law. *Virtual Counsel*[®] contract lawyers all practice in Canada and carry professional liability insurance. Our selective recruiting process ensures instant access to highly skilled lawyers whenever you need them. Our project management team ensures your projects are always completed on time and within budget by the lawyer best suited to the assignment.

Taran Virtual Associates is continually expanding to meet the needs of our clientele. TVA’s customized Wrongful Dismissal Reports are invaluable when analyzing the appropriate amount of notice to provide terminated employees. We also assist with research and drafting for legal publications and speaking engagements; manage privacy law compliance projects; perform due diligence background checks; conduct U.S. legal research; code documents for privilege and relevance in class actions and other document intensive litigation; and code documents as part of the due diligence process.

Virtual Counsel® contract lawyers simulate your own full-time counsel; just as virtual reality emulates reality. However, *Virtual Counsel*® contract lawyers require no overhead and will provide assistance only when needed. You can outsource as much or as little legal work as frequently or infrequently as you wish. This concept of “just-in-time hiring” gives you the flexibility to keep your legal department lean through both its peaks and valleys. *Virtual Counsel*® contract lawyers use technology to deliver instantaneous and seamless responses when on-site meetings are not required. We can tackle any size project within any budget. The variety of work that you can outsource includes:

Litigation

- Legal research
- Interview clients and witnesses
- Drafting
- Small Claims Court matters
- Motions
- Examinations for discovery
- Conduct or assist at mediations, arbitrations, trials and appeals
- Assessments
- Examinations in aid of execution
- Carriage of entire matter
- Summarize clinical notes and records
- Conduct *Medline* and other medical research
- Organize pleadings medical briefs
- Document review and subjective coding for relevance and privilege

Corporate Commercial

- Prepare for negotiations
- Draft documents
- Incorporations
- Minute book reviews
- Assist with due diligence
- Assist on closings and other transactions
- Conduct searches and registrations
- Prepare income tax documents
- Provide opinions

Examples of work that has been outsourced to Taran Virtual Associates:

- Drafting Human Resources policy manual
- Trade-mark applications
- Legal research: opinions, memoranda of law or summary of cases found
- French translations of legal documents
- TVA’s customized Wrongful Dismissal Reports – an average notice period and cases matching your terminated employee’s circumstances
- Drafting various corporate agreements
- Litigation support, which can include full carriage of matters and conducting trials and appeals
- Bringing and defending interim injunctions
- Assisting authors with drafting for updates of legal publications
- Temporary placements for extended period of absence (e.g. maternity leave)

Our team include solicitors who are former GCs and litigators who have conducted trials, hearings at a variety of administrative tribunals, and appeals at every level of court including the Supreme Court of Canada. Below are a few of their profiles:

Bar	Profile
1965	Retired Justice of the Superior Court of Justice of Ontario (for over 20 years); Judicial Advisory Committee and Regional Senior J.
1975	Over 40 years' experience in commercial, industrial and residential real estate; Former partner at Faskens
1979	Former General Counsel of worldwide IT company for over 25 years; LL.M. in labour Relations and Employment law and published author.
1980	Legal Research and Writing exclusively for over 30 years; LL.M.; several published articles; clerked at ONCA
1982	Former Director of Legal Services and General Counsel for TV station Fluently bilingual in English and French
1988	Formerly at Lang Michener; called in AB (1983), LL.M.
1998	Formerly at Torys and Goodman & Carr; lecturer and panelist at various law schools and conferences
2000	Contracts management and regulatory compliance experience; Deputy Judge Advocate in the Office of the J.A.G. of the Cdn. Forces
2001	Former General Counsel, Corporate Secretary, Privacy Officer and VP Compliance of Schedule I bank
2001	Formerly at BLG; updates leading Estates and Tax Law texts
2006	Clerked at ONCA; LL.M.; Yale Law School (2011); Ph.D. candidate at Yale
2014	Summa cum laude and silver medallist in law school with several awards; articulated at Lerner LLP
2014	Clerked at Ont. SCJ; LSUC award for top 15 graduates; summered at Norton Rose

TVA's network of over 90 *Virtual Counsel*[®] contract lawyers provide you access to a full array of expertise across Canada. Practice areas include:

- Administrative
- Bankruptcy
- Civil Litigation
- Class Actions
- Commercial Litigation
- Constitutional
- Construction
- Corporate
- Criminal
- Employment
- Environmental
- Estates Litigation
- Estates & Wills
- Family
- Health
- Health & Safety
- Human Rights
- Immigration
- Indigenous Law
- Injunctions
- International
- Insurance Defence
- Intellectual Property
- Labour
- Municipal
- Pensions
- Personal Injury
- Product Liability
- Privacy
- Real Estate
- Real Property Litigation
- Securities
- Tax
- WSIB

TVA|The Legal Outsourcing Network has a team of lawyers who are available to conduct extensive document review in class action and other document-intense litigation or transactions including:

- ✓ due diligence reviews
- ✓ subjective coding for relevance and privilege
- ✓ issue-based coding;

either on-site, or off-site through secure internet connections.

All *Virtual Counsel*[®] contract lawyers are members in good standing of The Law Society of Upper Canada and/or other law societies across Canada ensuring confidentiality, privilege and avoiding the application of the *Patriot Act*. They all carry E&O insurance and upon request, TVA can arrange excess E&O insurance coverage. TVA's rates start at \$60 per hour for document review projects. We are able to deploy a team of document review lawyers of virtually any size. Our current capacity is in excess of 1,000 hours per week.

Below are profiles of eight *Virtual Counsel*[®] contract lawyers with recent experience on document review projects:

Bar	Profile
2000	Experience with completing document review in an ongoing national class action
2001	Experience completing document review projects for both Gowlings, LLP and Smith Lyons, LLP
2001	Experience completing document review projects for both Gowlings, LLP and Ogilvy Renault, LLP; Called to B.C. Bar in 2003
2001	Experience completing a document review project for The Walkerton Inquiry; Articling student at Borden Ladner Gervais, LLP
2002	Experience completing document review projects for both Gowlings, LLP and Smith Lyons, LLP
2002	Experience completing document review projects for both Gowlings, LLP and Ogilvy Renault, LLP
2004	Experience on a document review project for Gowlings, LLP
2004	Experience completing document review projects for both Sullivan and Cromwell, LLP and Osler Hoskin & Harcourt, LLP; Summer and articling student at Blake, Cassels and Graydon, LLP; Clerked at the Court of Appeal for Ontario.

Increase profits and control costs

- Outsource the work that is uneconomical for you to perform yourself.
- Capitalize on the up-to-date technological and research skills of *Virtual Counsel*[®] contract lawyers.
- Manage your peak periods without adding to your company's overhead.
- Increase your legal department's utility by accepting projects you would otherwise have to decline, given your workload.
- Increase the time available for strategic planning.
- Reduce the costs associated with travelling out-of-town by outsourcing such work to *Virtual Counsel*[®] contract lawyers.

Manage the growth of your department

- Handle large projects without disrupting your counsel's current assignments.
- Access the varied skills and expertise of TVA to satisfy the diverse legal needs of your company.
- Determine whether you can provide enough work to justify hiring additional full-time counsel.
- Sample the legal work of a variety of lawyers before making a hiring decision.

Increase career satisfaction

- Give yourself the freedom to focus on the rewarding aspects of your career.
- Decrease the stress of servicing your company when your short-staffed.
- Enhance the energy and morale of your staff by ensuring that they are not working above capacity.
- Enjoy your vacations or maternity leave with peace of mind that a *Virtual Counsel*[®] contract lawyer is helping manage your workload in your absence.

Enhance client service

- Enhance your flexibility to respond to your company's legal needs during peak periods.
- Eliminate the delays that arise from scheduling conflicts.
- Ensure your legal work is performed as efficiently and quickly as possible, even when you are working above capacity.

Nolan Law Offices

October 2, 2000

JOHN HUNT NOLAN
DERMOT P. NOLAN*
FRANCO CIARLO

**certified by the Law Society
as a specialist in civil litigation*

Taran Virtual Associates,
100 Fullarton Street,
London, Ontario. N6A 1K1.

Attention - Stephen Taran

Dear Steve,

I am writing to again endorse your superb team and to thank you and them for the outstanding work which you have done for us in the past. I hope that you will feel free to circulate this letter to anyone who is considering using your services.

I always knew what an associate was. I didn't know what a *virtual* associate was until I had the good fortune to enlist your assistance. I now understand that the word *virtual*, in this context, means, (without limitation and, *inter alia*), the following: **No additional payroll costs, no LPIC premiums, no LSUC membership fees, no additional staff, no additional office space rent, no additional training, no additional office politics, no new billing pressures and no further erosion of earnings.**

I also now understand that the word *associate*, in the context of your firm means, (without limitation and, *inter alia*), the following: **First class service, prompt response, thorough and professional research, reasonable charges, quick (and accurate) answers and keen understanding of pertinent issues.**

In this context, "*virtual associate*" equates to "*obvious choice*". For the small and medium size firm without the resources to employ numerous associates or carry a large research library and staff, choosing your firm is to me so sensible as to be a *virtual* no-brainer! My question is, Why didn't anyone think of it earlier?

Having seen the quality of your work and the timeliness of its delivery, I heartily recommend your firm to anyone who is interested in ensuring that they are able to represent their clients with reliable and up-to-date knowledge of the state of the law as it pertains to their clients' issues. I will certainly be referring my colleagues to your firm and, if any of your prospective clients would like to hear from a *satisfied customer*, I would again invite you to have them give me a call.

I wish you much continued success in providing this remarkable service to lawyers.

Kind Regards,

Yours Faithfully,


Dermot P. Nolan

DPN/bp

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ASSOCIATES

John R. Beckett, Q.C.
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John J. Hunt K.C. [1915-1945]
James M. McLean [1934-1978]
M. Constance McLean [1934-1993]